



Experienced Outsourcing Counsel

Experience counts in structuring and negotiating outsourcing contracts, and that's why businesses choose to work with Bracewell.

Our lawyers work on large, complex outsourcing transactions, including ground-breaking deals that have set precedent and shaped the industry. For close to 20 years, we have acted on outsourcing deals with a combined value of more than \$25 billion.

We understand that we must not only resolve our clients' legal needs, but also generate value. Drawing upon our deep understanding of industry practices and market trends, we advise clients in structuring and negotiating innovative and comprehensive contracts based on their business requirements, objectives and constraints.

Working collaboratively with in-house counsel and external advisers allows us to leverage our practical experience to better understand the critical business and technical issues inherent in outsourcing transactions and offer creative and practical solutions. We have dealt with every major multinational and Indian outsourcing vendor, and understand their approaches to deal-making and execution.

We advise clients across multiple industries, including energy, financial services, consumer products, retail, manufacturing and commercial aviation.

Key Contacts



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Experience

We have successfully handled a range of outsourcing matters, many of which are confidential, for clients in various industries.

Global real estate, development and management firm

- in structuring and negotiating outsourcing agreements, as well as vendor and contracting agreement

International casual dining restaurant company

- in structuring and negotiating an agreement for IT infrastructure services

International fashion design and manufacturing firm

- in structuring and negotiating outsourcing and cloud agreements for IT infrastructure, strategic marketing and contact center services

Largest non-profit blood and plasma donor testing laboratory

- in structuring and negotiating its first outsourcing transaction

Major international bank

- in restructuring and renegotiating an existing IT outsourcing agreement

Major water and wastewater utility company

- in structuring and negotiating contracts for a wide range of IT services and other sourcing transactions, including system implementation services and the supply of smart meters

National commercial aviation company

- in structuring and negotiating outsourcing agreements for data center, IT infrastructure and application development and maintenance services

Non-profit mental health foundation

- on outsourcing agreements and providing general and IP advice

Oil field services company

- in structuring and negotiating an outsourcing agreement for IT infrastructure services, as well as an agreement for international co-location services

Petroleum and natural gas exploration and production company

- in structuring and negotiating contracts for a wide range of IT services, including system implementation and cloud services, as well as assisting with compliance matters related to GDPR and other data privacy laws

Texas-based utility company

- in structuring and negotiating strategic sourcing agreements for the supply of goods and services as diverse as steel, cable, transformers, engineering services and field services

Recognition

Our client work has earned us recognition in *Chambers Global*, *Chambers USA* and *Legal 500*.

Chambers Global

- USA Technology & Outsourcing

Chambers USA

- Nationwide Technology & Outsourcing; Texas Technology & Outsourcing

Legal 500 US

- Outsourcing